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Alan Weiss

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Bestselling business author Alan Weiss provides the inside advice you need to build or expand your coaching business--from developing a common language and shared protocol to providing effective and supportive feedback at every level.

Million Dollar Coaching is packed with tips, checklists, resources, and scores of helpful examples, making this the most valuable one-stop tool available for entering the world of professional coaching. *Million Dollar Coaching* helps you:

- Develop trust and assess performance and progress
- Provide useful, candid feedback
- Use the media to raise your profile
- Build long-term client relationships
- Create value-based and retainer fees
- Develop and promote a strong record of success

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