



Off-The-Shelf IT Solutions: A practitioner's guide to selection and procurement

Martin Tate

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This practical book presents a proven decision-making process to help IT and business managers select the off-the-shelf software product that best fits the needs of their organisation, whether in the commercial or public sector. Offering a structured approach to managing stakeholders, requirements and candidate IT vendors, this practical 'how-to' guide will help deliver a rigorous, defensible decision within an aggressive timescale.

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